



JOB OPENING AVAILABLE

APPLY NOW! Seed Sales Manager- Feyh Farm Seed Co.- Alma, Kansas

JOB DESCRIPTION: Seed Sales Manager.

Primary Responsibilities.

- Become proficient in warm and cool season grass seed and wildflower species and planting recommendations.
- Process seed orders.
- Ship seed as needed by USPS, UPS, LTL carriers. Prepare Bill of Lading and obtain shipping rates.
- Monthly bids and prepare pricelist.
- Sales Calls to current and prospective customers and deliver seed as needed. Attend various meetings and manage booths at several trade shows in Kansas.
- Knowledge and sales of erosion products.
- Maintain inventory and testing of seed.
- Oversee several Employees.

Preferred qualifications.

- BS in an Agriculture, Marketing, Biology, Business, Sales or Natural Resources with Agriculture experience.
- Proficient with Microsoft office applications.
- Valid drivers license and clean driving record. Possess a CDL or ability to obtain one.
- Experience or ability to learn to operate a combine during grass seed harvest season.
- Ability to travel independently as needed, with occasional overnight stays.

Feyh Farm Co., is a multi-generational family farm located near Alma, Kansas. For over 35 years we have been producing commodity crops, warm and cool season grass seed and cover crop seed on our own 3,000 acres, and other rented acres in Eastern Kansas. We add value to these seed crops by processing and marketing them wholesale and retail. We currently employ 10 dedicated employees to assist us with our seed and production operations.

We are looking for a motivated, teachable, self-starting, dependable, **long term**, Sales Manager which is eager to learn predominately about Native grass and wildflower seed and sales. Someone who can provide excellent customer service to our current customers and gradually build our customer base. This position must have excellent communication skills, both written and verbal, and be detail oriented.

We offer competitive compensation (base + sales commission), based on experience, along with paid vacation, Health insurance, Workers Comp insurance, matching retirement, and 6 paid holidays, uniforms.

If this Job is for you send your resume and any questions to Richard Feyh, by email at, Feyhfarm@kansas.net